



Last update: 03/04/20

ESTONIA IN THE WORLD AND IN THE EU

2017, sources: Eurostat and FAO

While it is a minor producing country in terms of aquaculture, in 2017 Estonia was the EU's 13th largest producer of fishery products.

(1.000 tonnes)	World	EU-28	Estonia	% world	% EU-28
Catches	93.204	5.253	80	0,086%	1,52%
Aquaculture	111.966	1.372	1	0,001%	0,07%
Total	205.170	6.625	81	0,04%	1,22%

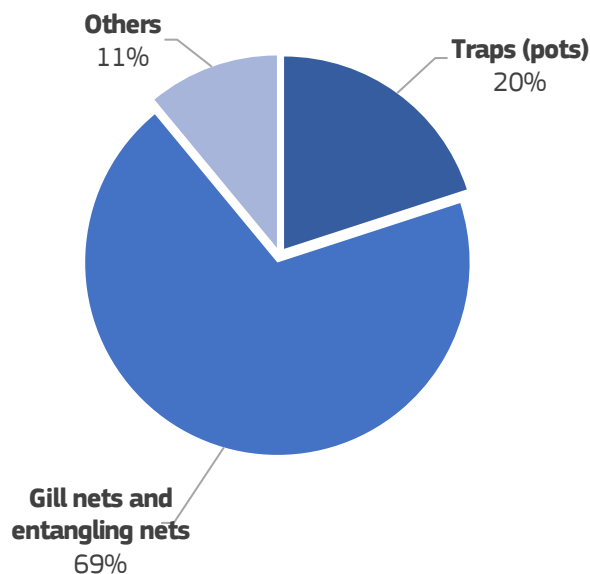
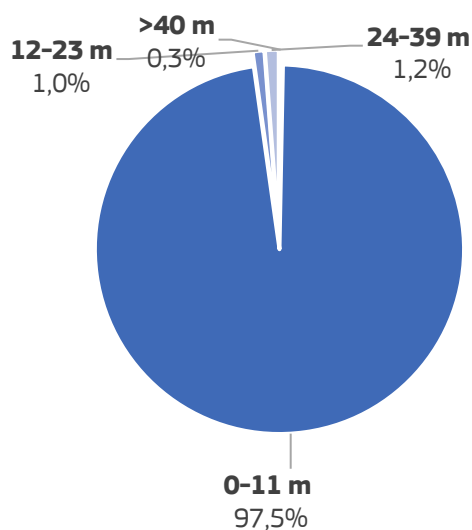
FISHING FLEET

Fleet: 2018, source: EU fishing fleet register - Eurostat Employment: 2017, source: JRC

Vessels (2018)	Capacity (2018)	Power (2018)	
Number: 1.663	Gross Tonnage: 15.775	Kilowatt: 46.817	
TOTAL FULL TIME EQUIVALENT (FTE), 2017: 460			
0-11 m	12-23 m	24-39 m	>40 m
Jobs (FTE): 72%	Jobs (FTE): 0	Jobs (FTE): 27%	Jobs (FTE): 0%

The Estonian fishing fleet by length and gear

(% of total number of vessels)





LANDINGS

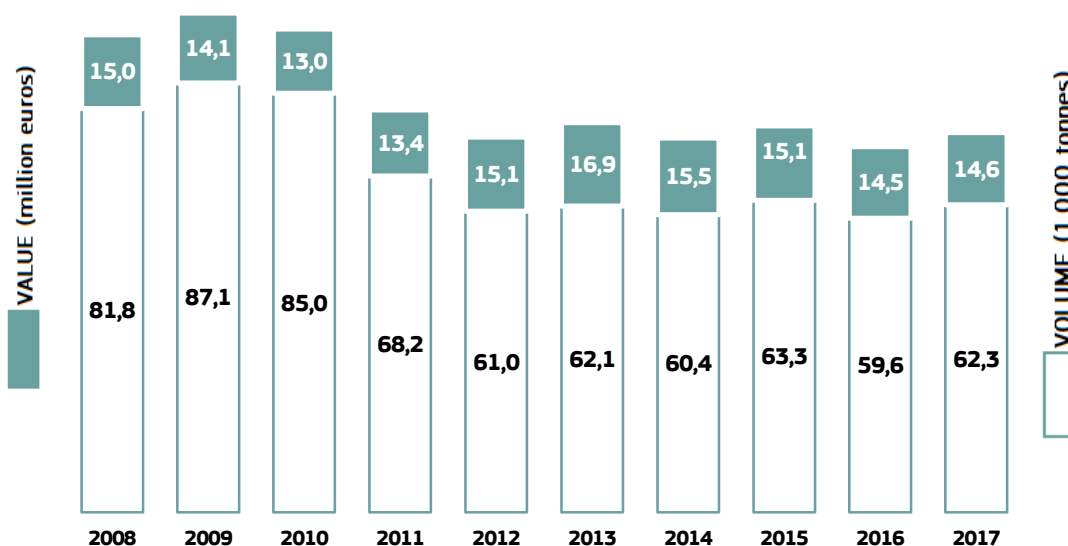
Source: EUMOFA, based on Eurostat data

Landings comprise the initial unloading of any fisheries products from on board a fishing vessel in a given EU Member State. They include aquatic plants and species not destined for human consumption. Landings are recorded in net weight and value, and concern landings made by vessels from EU Member States, Iceland and Norway.

Landings in Estonia consist of fresh products only, almost entirely destined for human consumption (smaller quantities are destined for animal feed).

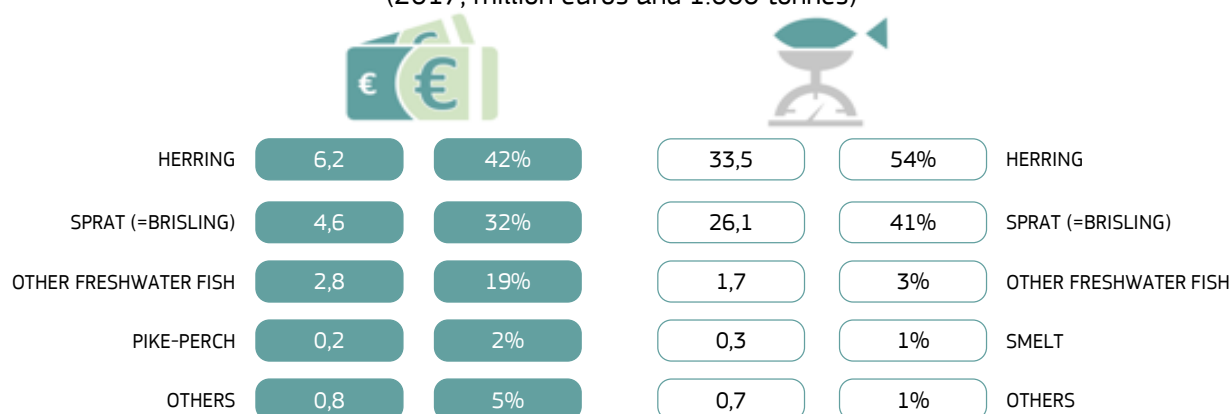
There are 144 fishing ports registered in the country (source: EU Master Data Register).

Total landings



Main commercial species landed and % of total

(2017, million euros and 1.000 tonnes)





AQUACULTURE

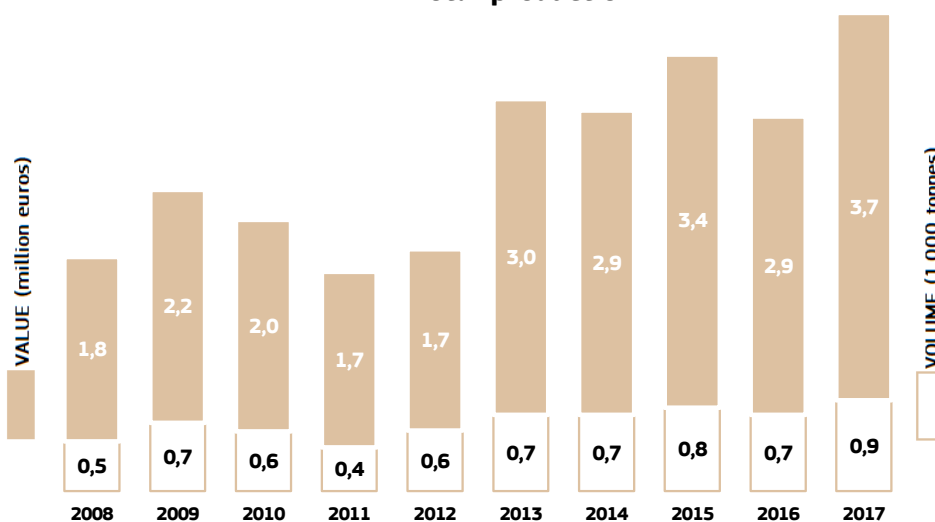
Source: EUMOFA, based on Eurostat and FAO data

Aquaculture consists in the farming of aquatic (freshwater or saltwater) organisms, such as fish, molluscs, crustaceans and aquatic plants. Aquaculture data are reported in live weight equivalent and value.

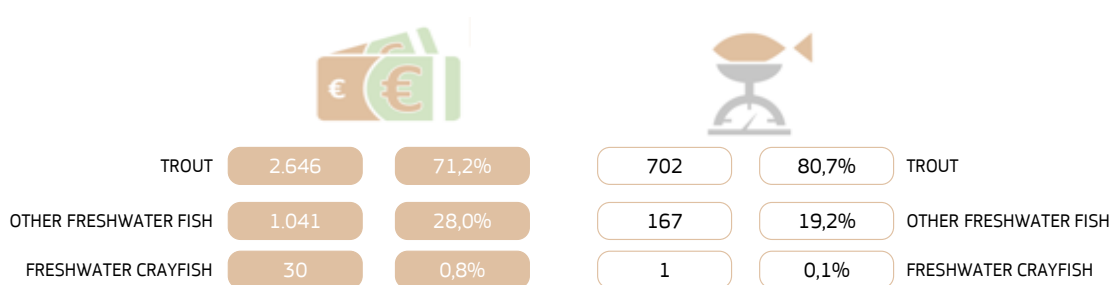
In Estonia, all aquaculture production is in freshwater and includes almost entirely rainbow trout. According to 2016 data available in Eurostat, the following main production methods were used:

- 45% of production: in ponds;
- 41% of production: in tanks and raceways;
- 14% of production: in recirculation systems.

Total production



Main commercial species farmed and % of total (2017, 1.000 euros and tonnes)



PRODUCER ORGANISATIONS

2019, source: DG MARE, [link](#)

In Estonia, **5 producer organisations (POs)** and **1 association of POs** are formally recognized. Their role is to contribute to the achievement of the objectives of the Common Fisheries Policy (CFP) and of the Common organisation of the markets (CMO) through the collective management of their members' activities.



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Of the 5 POs, 1 operates in aquaculture and 4 in the fishery sector. The association of POs operates in the fishery sector.

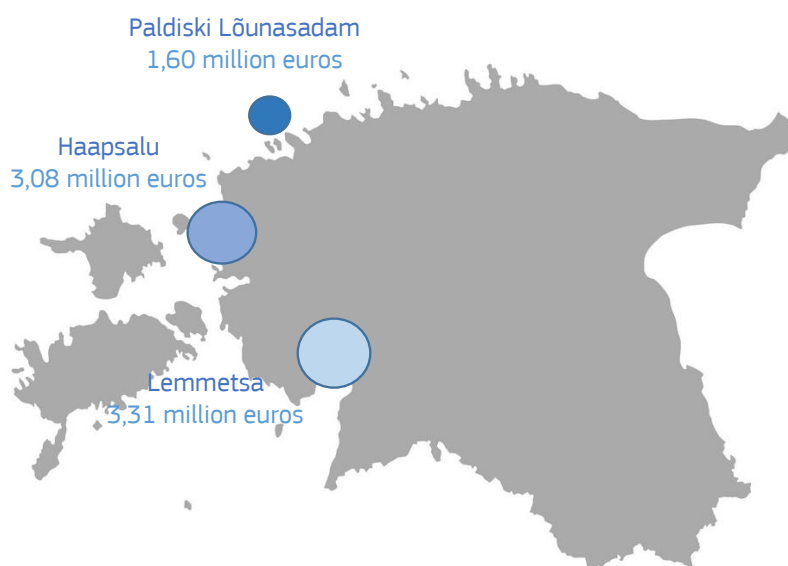
FIRST SALES

2019, source: EUMOFA

First sales concern the fish that is sold or registered at an auction center or to registered buyers or to producer organizations (PO). First sales may differ from landings since the former do not cover fish that is landed by vessels owned by processing companies or direct sales to processors.

There are no auction markets in Estonia. In 2019, total first sales in Estonian places of sale amounted to 60.686 tonnes and 13 million euros.

The top-3 places of sale covered 74% and 60% of total first sales, respectively in volume and value terms.



Top-3 places of sale	Volume (tonnes)	Value (million euros)	Top-3 main commercial species (in value)
Lemmetsa	18.514	3,31	Sprat (=brisling), herring, smelt
Haapsalu	17.564	3,08	Herring, sprat (=brisling), pike
Paldiski Lõunasadam	8.630	1,60	Herring, sprat (=brisling), smelt

PROCESSING

According to Eurostat-SBS, 1.376 persons were employed in the Estonian fish processing industry in 2017. The sector recorded a value added of 23,4 million euros, covering 7% of the value added of total manufacture of food products.

In 2018, the main products sold were “Fresh or chilled fish fillets and other fish meat without bones”, “Fish fillets in batter or breadcrumbs incl. fish fingers (excl. prepared meals and dishes)” and “Frozen whole salt water fish” (source: Eurostat-PRODCOM).

66 companies

Sales: 127 million euros

(2017, source: Eurostat - SBS)

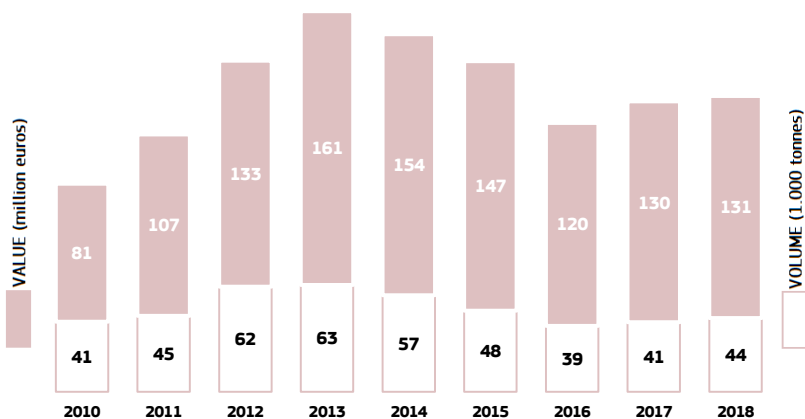


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IMPORT – EXPORT

Source: EUMOFA, based on Eurostat-COMEXT data

IMPORT

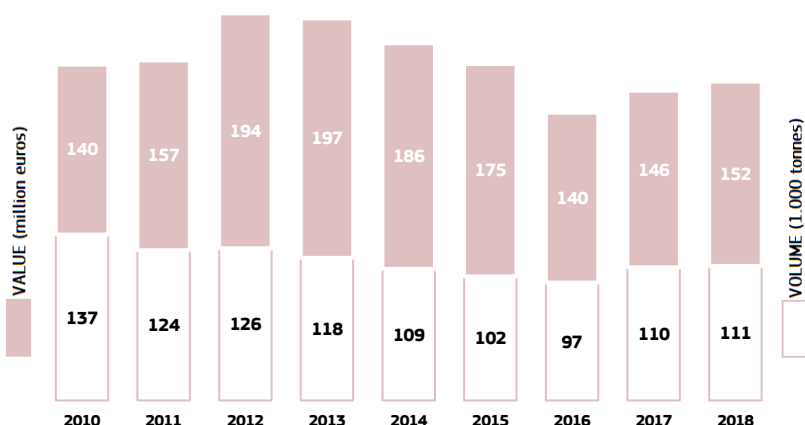


Main commercial species imported and % of total imports (2018, million euros)




SALMON	32	25%
TROUT	16	12%
MISCELLANEOUS SHRIMPS	10	8%
OTHER MARINE FISH	9	7%
HERRING	9	7%
OTHERS	55	41%

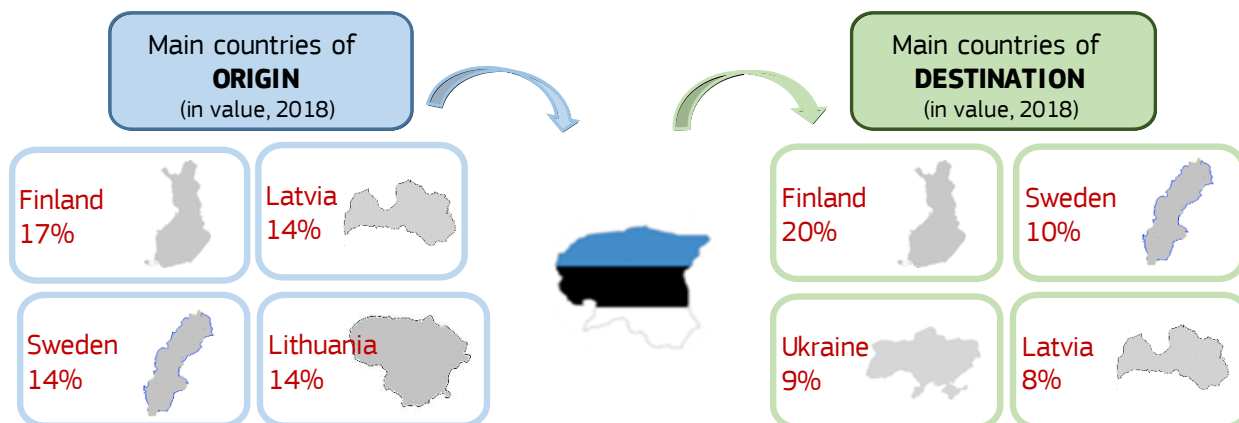
EXPORT



Main commercial species exported and % of total exports (2018, million euros)



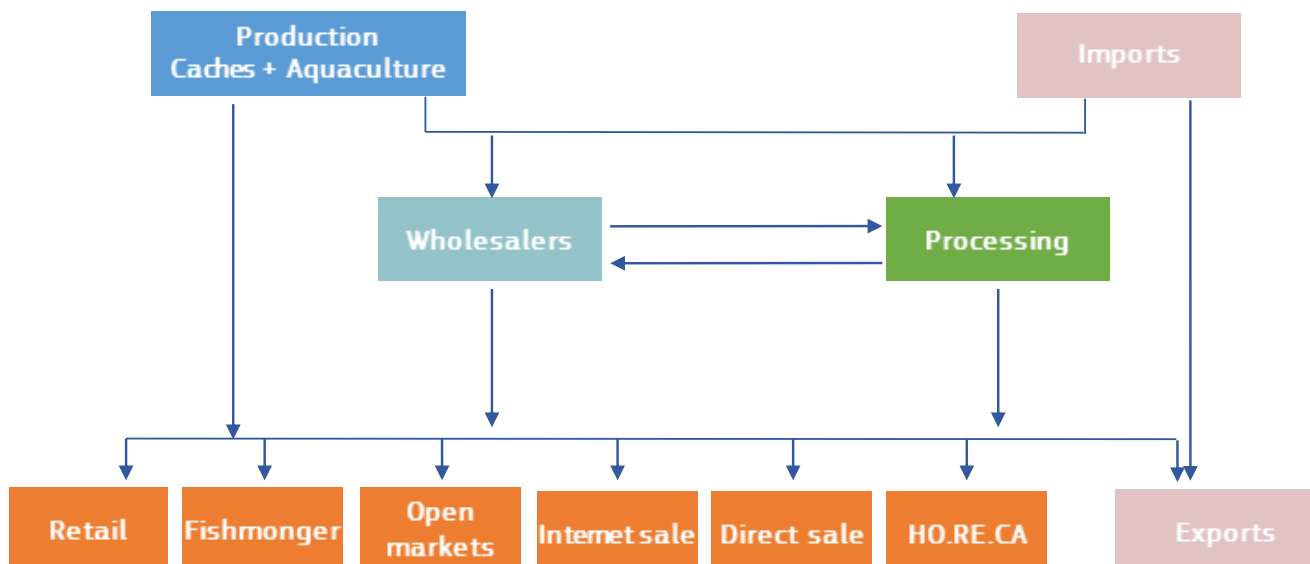
OTHER MARINE FISH	24	16%
SALMON	17	11%
COLDWATER SHRIMPS	17	11%
OTHER FRESHWATER FISH	13	9%
MISCELLANEOUS SHRIMPS	13	9%
OTHERS	68	44%



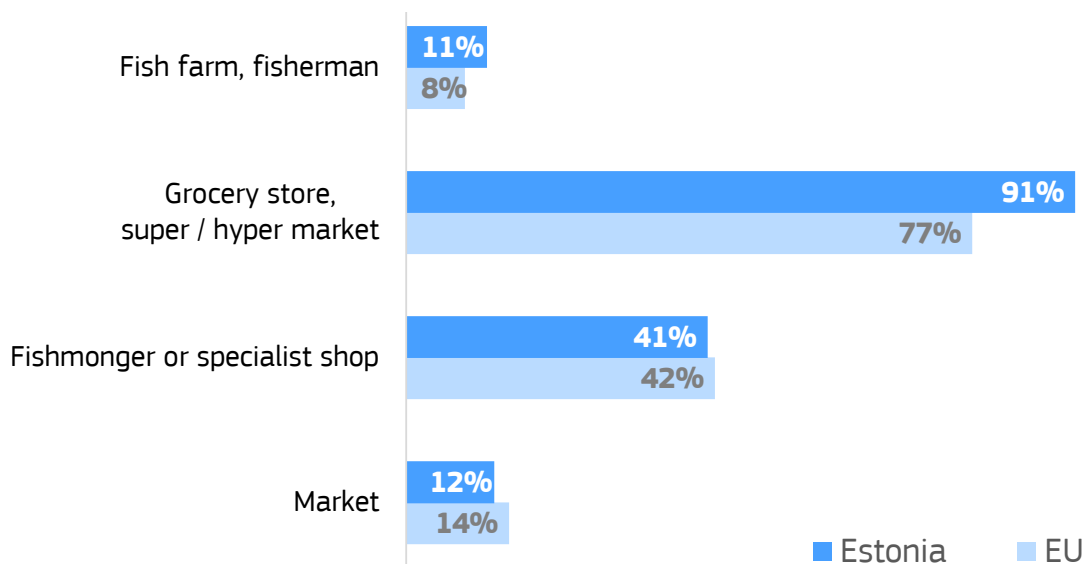


DISTRIBUTION

The supply chain of fisheries and aquaculture products in Estonia (source: Eurofish):



Consumer preferences on purchasing channels (source: Eurobarometer, 2018):





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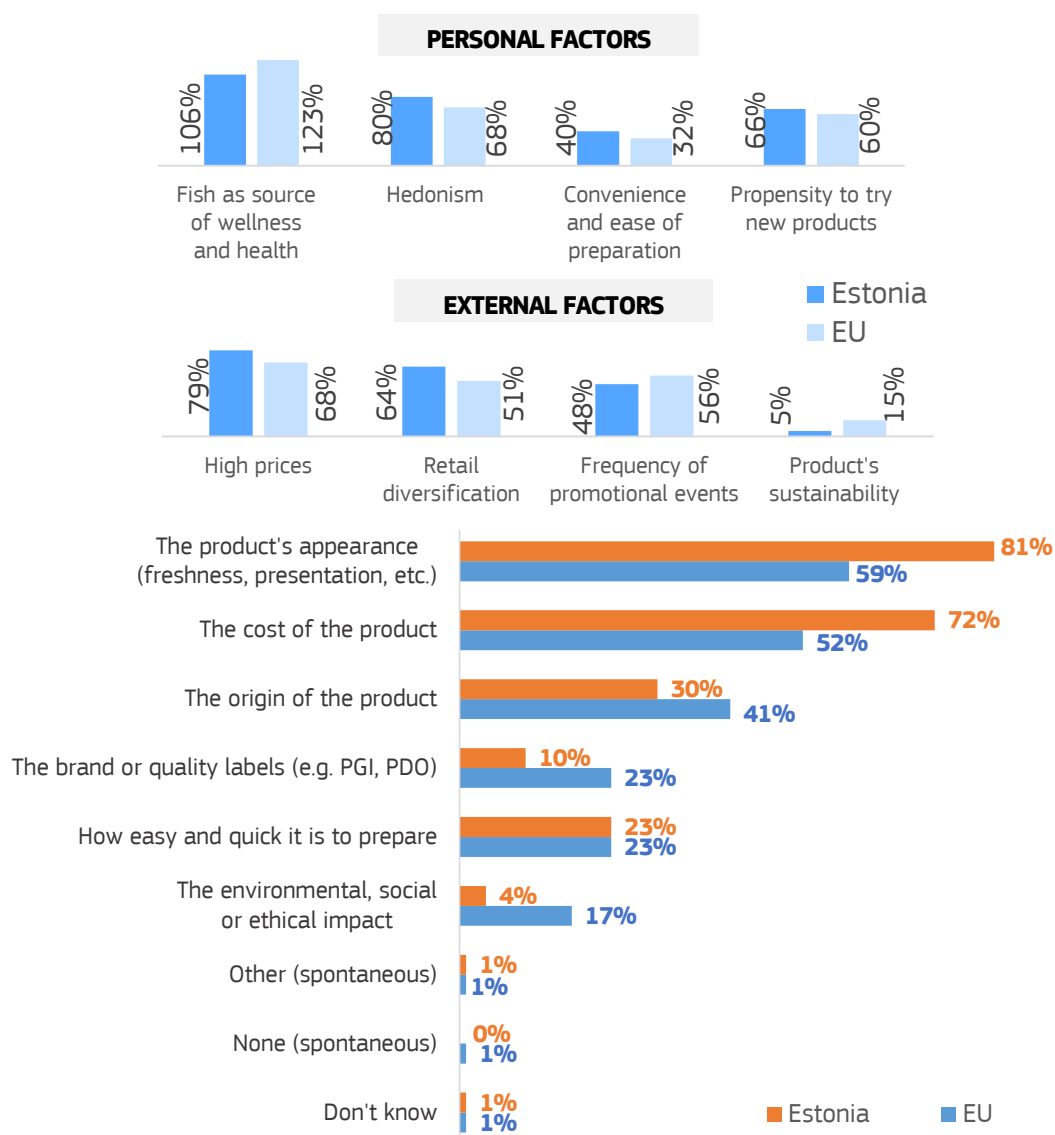
CONSUMPTION

In 2017, apparent consumption was estimated at 16,3 kg per capita, a slight decrease compared with 2016 (-1,8%). The most consumed species were herring and trout (source: EUMOFA).

Regular consumers, namely those who eat fishery and aquaculture products at least once a month, mainly belong to age groups 25-39 and over 55. Young people (15-24) are less inclined to consume fish in Estonia, as well as at EU level. However, regular consumers in this category cover 72% of the total, which is higher than at EU level (67%). Estonians consume especially fresh and smoked products, while loose fish (67%) is slightly less frequently consumed than the EU average (68%) (source: EUMOFA, "EU consumer habits regarding fishery and aquaculture products", 2017).

16,3 kg
per capita
(2017, source: EUMOFA)

Purchasing factors (sources: up chart: EUMOFA, 2017; down chart: Eurobarometer, 2018)





THE COUNTRY IN EUMOFA



LANDINGS

Volumes and values are collected from Eurostat – Fishery and integrated with Statistics Denmark.

They are available on a yearly basis and accessible through simple and advanced tables, as well as through the bulk download facility.

FIRST SALES

Volumes and values are collected from the Ministry of Rural Affairs of Estonia on a weekly and monthly basis.

Weekly data are monitored for a selection of 4 main commercial species and 12 places of sale (click [here](#) for the full list).

Monthly data cover all species sold in Estonian places of sale.

Both weekly and monthly data are accessible through simple and advanced tables, as well as through the bulk download facility. As for monthly first sales, data at disaggregated level are also accessible, through a dedicated advanced table and the bulk download facility.

IMPORT - EXPORT

Volumes and values are collected from Eurostat – COMEXT. Data concern trade flows of all fisheries and aquaculture products as recorded by national customs.

They are available on a monthly and yearly basis and accessible through simple and advanced tables, as well as through the bulk download facility.

AQUACULTURE

Volumes and values are collected from Eurostat – Fishery and integrated with FAO data.

They are available on a yearly basis and accessible through simple and advanced tables, as well as through the bulk download facility.

WHOLESALE

No data available

PROCESSING

Data are collected from Eurostat – PRODCOM. They concern ex-farm quantities and values of fisheries and aquaculture products sold in the country after being transformed from raw material into final products.

They are available on a yearly basis and accessible through simple tables, as well as through the bulk download facility.

CONSUMPTION

Retail prices of a selection of 5 main commercial species are collected on a monthly basis from the Ministry of Rural Affairs of Estonia (click [here](#) for the full list).

Average weekly prices are accessible through simple and advanced tables, as well as through the bulk download facility.