

Practical applications of EUMOFA's international trade database

Introductory presentation (10 min) | Practical demonstrations (25 min) | Q&A (15 min)

EUMOFA web page



What is EUMOFA

The European Market Observatory for fisheries and aquaculture (EUMOFA) is a market intelligence tool on the European Union fisheries and aquaculture sector, developed by the European Commission. It aims to increase market transparency and efficiency, analyses EU markets dynamics, and supports business decisions and policy-making. EUMOFA enables direct monitoring of volumes, values and prices of fisheries and aquaculture products, from the first sale to retail stage, including imports and exports. Data is collected from EU countries, Norway, Iceland and from EU institutions and updated every day.

- Menu
- The EU market overview**
- Data**
- Studies and reports**
- The EU fish market - 2019 Edition

Latest data updates

[First sale](#) [Import](#) [Retail](#)

Weekly prices

Access directly to:

- Country profiles
- Species profiles
- Real-time data
- International trade

Latest publications

- Monthly Highlights N. 10-2019
- The EU fish market - 2019 Edition
- Price structure in the supply chain Fresh mussel in the EU

Leave your feedback

Did you find what you were looking for?

Access to data: needs and tools



European
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for an easy use → **SIMPLE tables**

MS	Species	Jun 2019	
		VOLUME (KG)	Price (EUR/ka)
FR	Blue whiting	3,793	2.03
	Cod	63,420	4.52
	Grenadier	9,620	2.27
	Haddock	348,100	2.36
	Hake	1,414,894	2.85
	Ling	596,659	1.79

for a complete access and building extractions →
ADVANCED tables

Columns	YEAR * #	VOLUME (KG) *
Rows	MAIN COMMERCIAL SPECIES *	
Ireland - total exports		
YEAR	2017	2018
Measures	VOLUME (KG)	VOLUME (KG) ▾
MAIN COMMERCIAL SPECIES		
Other non-food use	65,810,300.00	78,072,200.00
Mackerel	66,633,100.00	57,363,300.00
Horse mackerel, Atlantic	34,219,800.00	35,745,500.00
Blue whiting	28,683,900.00	29,592,300.00
Whiting	22,184,100.00	22,540,700.00

for downloading raw data → **Bulk download**

Name	Last modified	Size
Parent Directory		-
20200114_BE_first_sale_by_ERS_code_EN.zip	14-Jan-2020 04:08	764K
20200114_DAILY_EXCHANGE_RATE_EN.zip	14-Jan-2020 02:56	1.6K
20200114_DE_first_sale_by_ERS_code_EN.zip	14-Jan-2020 04:53	272K
20200114_DK_first_sale_by_ERS_code_EN.zip	14-Jan-2020 04:30	5.9M
20200114_EE_first_sale_by_ERS_code_EN.zip	14-Jan-2020 04:18	242K
20200114_ES_first_sale_by_ERS_code_EN.zip	14-Jan-2020 04:00	9.0M
20200114_FR_first_sale_by_ERS_code_EN.zip	14-Jan-2020 04:20	14M
20200114_GB_first_sale_by_ERS_code_EN.zip	14-Jan-2020 04:44	14M
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20200114_IT_first_sale_by_ERS_code_EN.zip	14-Jan-2020 04:11	9.0M
20200114_LT_first_sale_by_ERS_code_EN.zip	14-Jan-2020 04:07	17K

In addition:

- Geo-referenced map of first sales
- Sources/links to "Real time data" of first sales
- Macroeconomic dashboard
- Raw material dashboard
- Country profiles (including the EU as a whole)
- Species profiles



Trade queries

- **67 non-EU countries + 28 EU countries***
- HS-6 product level harmonised/aggregated to:
 - **12 Commodity Groups** (CG)
 - **108 Main Commercial Species** (MCS)
 - **5 presentation states**
 - **7 preservation states**
- More than **250 partner countries and territories**, grouped by:
 - Geographical grouping
 - Economically grouping
- Volume (product weight), value (EUR) and avg. prices (EUR/kg)

Possibility to build mirrored statistics

* United Kingdom is included in the EU data until January 2020 ([Brexit content disclaimer](#)).

Frozen Atlantic horse mackerel

- Spain exported 28.300 tonnes in 2018
- Almost 90% was exported to the top 5 markets

Main markets	Volume
Egypt	15.140
Mozambique	5.031
Cameroon	2.186
Côte d'Ivoire	1.356
Haiti	1.257
Other	3.334
Totals	28.303

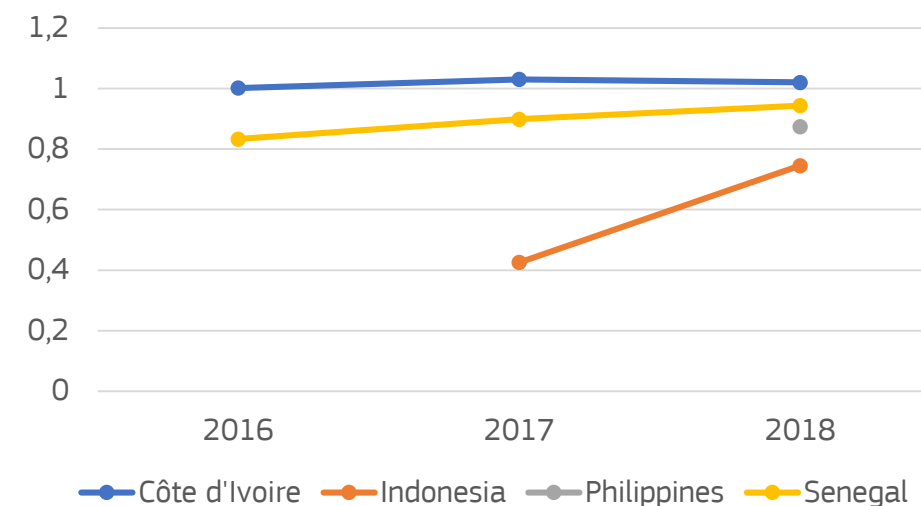
Top emerging markets

Market	Imported volume			YoY volume change	
	2016	2017	2018	2017	2018
Côte d'Ivoire	54.995	57.156	63.935	2.160	6.779
Indonesia	0	265	1.735	265	1.470
Philippines	0	0	1.339	0	1.339
Senegal	108	3.951	5.045	3.842	1.094

*Volume in 1.000 tonnes

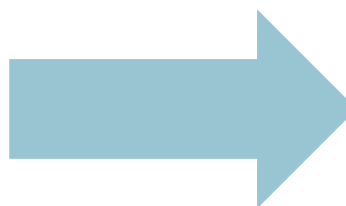
Average import prices 2018

- Egypt reported a price of **0,93 EUR/kg**
- Côte d'Ivoire is an increasingly important market and the price was **1,02 EUR/kg**
- Senegal reported an import price of 0,94 EUR/kg
- Indonesia and the Phillipines reported prices of 0,75 and 0,87 EUR/kg respectively.



Main exporters 2018

Exporter	Volume	Value	Avg. Price
Norway	138	579	4,19
Russian Federation	129	369	2,85
United States	65	187	2,87
EU (extra-EU)	39	144	3,69
Iceland	26	115	4,46
Other	26	97	3,79
Total	424	1.493	3,52



Main markets 2018

Importer	Volume	Value	Avg. Price
EU	214	839	3,91
China	135	394	2,91
Korea, Republic of	31	74	2,36
Japan	12	39	3,39
Norway	9	29	3,07
United States	5	30	6,28
Brazil	4	30	8,30
Canada	4	14	3,99
Iceland	1	3	2,41
Ukraine	1	3	2,58
Other	7	37	5,26
Total	424	1.493	3,52

Norway and Russia accounts for **>60%** of global export
80% of Norwegian exports to the EU
50% of Russian exports to the EU
>90% of Icelandic exports to the EU
74% of EU exports to China

*Volume in 1.000 tonnes, Value in mill EUR, Average prices in EUR/kg

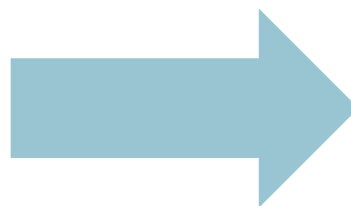


European Commission

TRADE FLOW OF COD FILLETS

Main exporters 2018

Exporter	Volume	Value	Avg. Price
China	121	677	5,59
Iceland	80	524	6,54
Russian Federation	22	118	5,43
Norway	18	126	7,05
EU (Extra-EU)	7	50	7,41
Other	7	33	4,68
Total	255	1.527	6,00



Main markets 2018

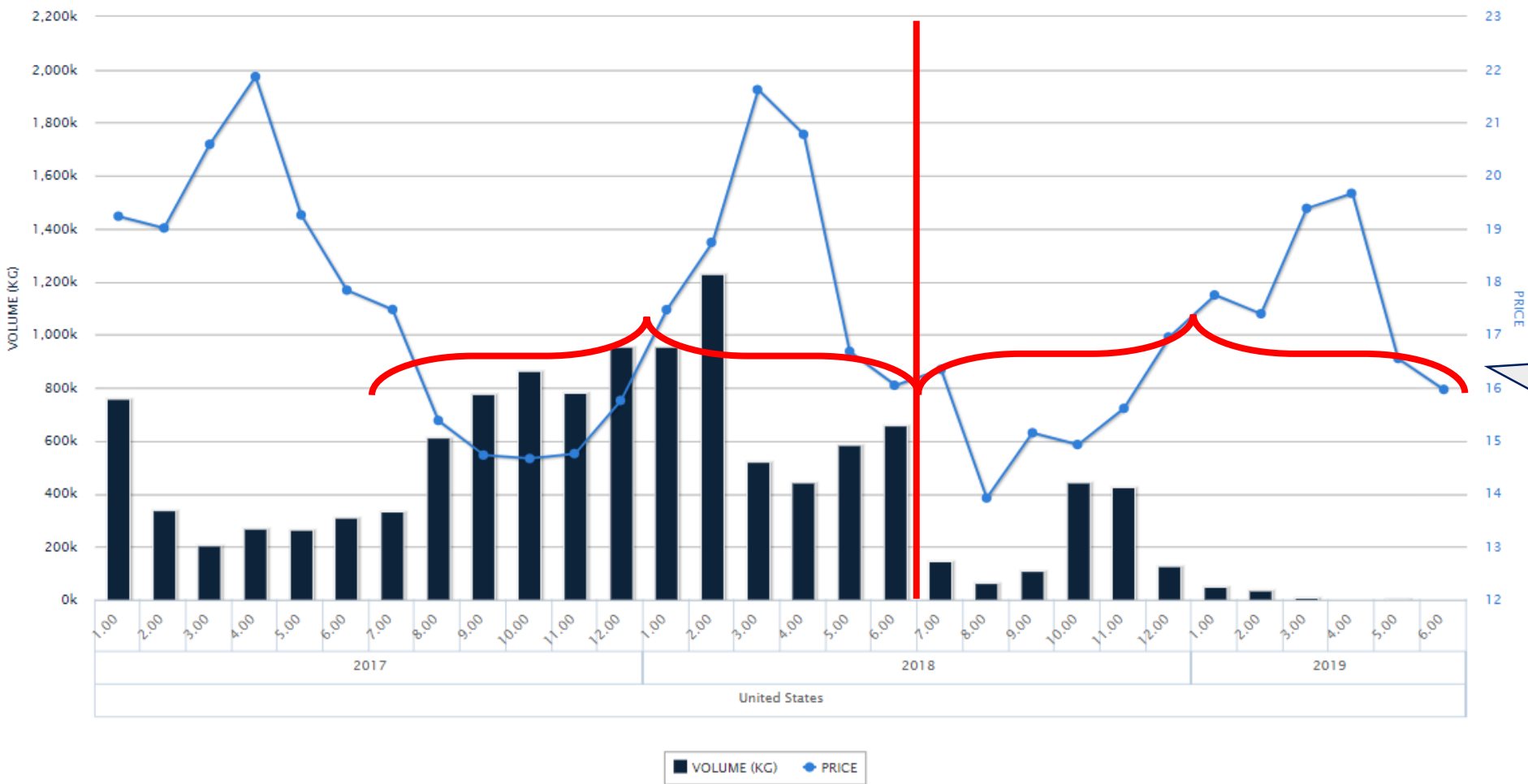
Importer	Volume	Value	Avg. Price
EU	169	984	5,83
United States	59	381	6,48
Canada	10	64	6,31
Norway	4	32	7,07
China	3	9	2,75
Other	9	58	6,16
Total	255	1.527	6,00

China accounts for almost **50% of global supply**, of which more than half is exported to the EU

EU accounts for **>60% of global imports**

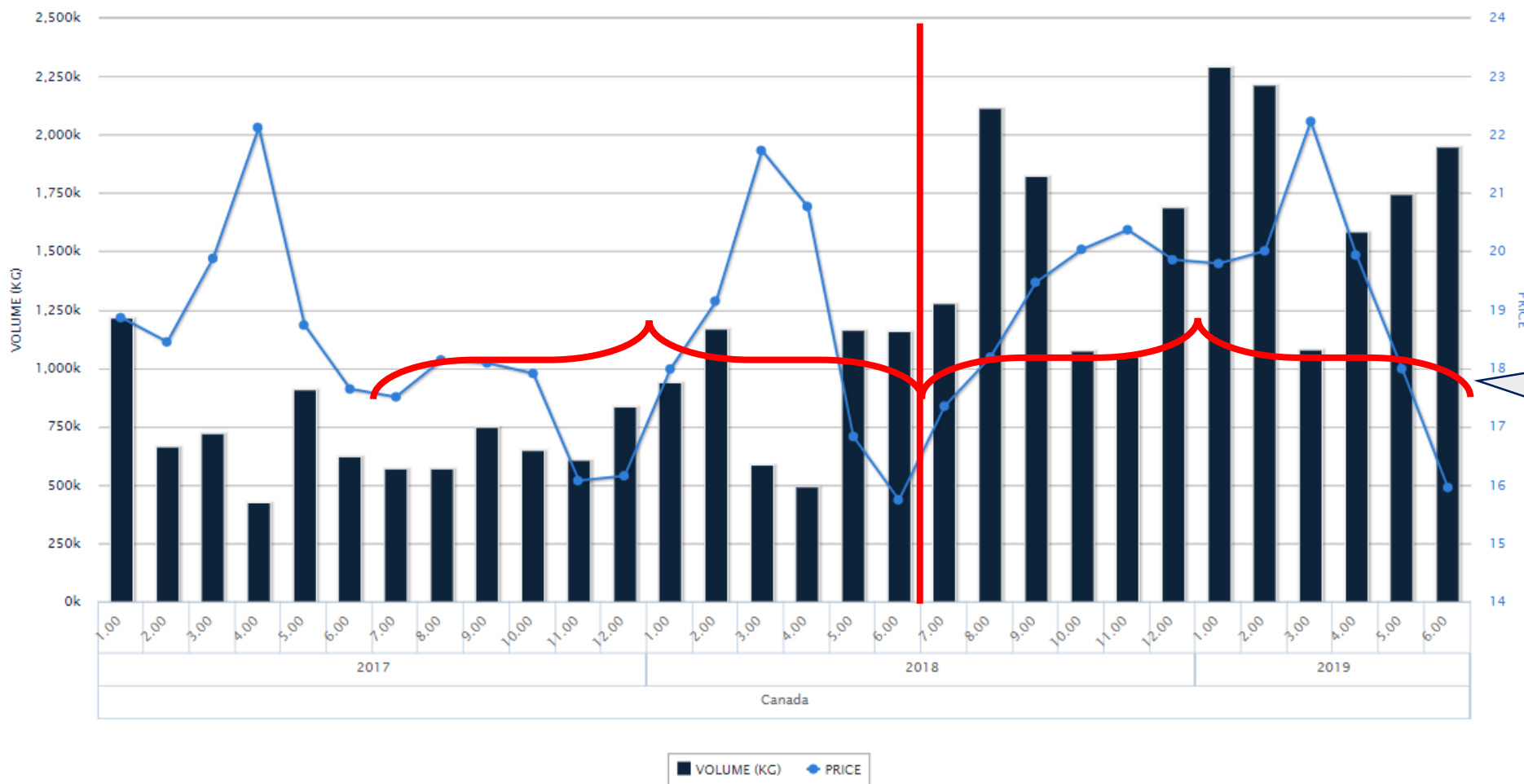
*Volume in 1.000 tonnes, Value in mill EUR, Average prices in EUR/kg

Monthly Chinese import of "Lobster homarus spp" from USA



84 % volume decrease
year-over-year July-June

Monthly Chinese import of "Lobster homarus spp" from Canada



109 % volume increase
year-over-year July-June

Practical demonstration and tutorials

The purpose of this section is to show possible uses of the EUMOFA query system through concrete examples of data extractions.

We will recreate the charts (and corresponding tables) of Chinese lobster imports.



Thank you for your attention!

www.eumofa.eu

contact-us@eumofa.eu



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